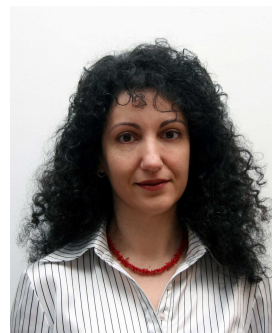


EUROPEAN
CURRICULUM VITAE
FORMAT



PERSONAL INFORMATION

Name **Raileanu Alina Beatrice**
Address 47 Universitatii Street, 800018 Galati, Romania
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alina.raileanu@ugal.ro

Nationality Romanian
Date of birth 7th of December 1967

WORK EXPERIENCE

| | |
|-------------------------|---|
| Period | 1st of October 2011 - PRESENT |
| Employer | "Danubius" University, 3 Bdul Galati, 800654 Galati, Romania |
| Department | Continuous Learning Centre & DiSEDD Research Centre |
| Job | Coordinator of Continuous Learning Centre |
| Period | 1st of October 2009 – 30th of September 2011 |
| Employer | "Danubius" University, 3 Galati Blv., 800654 Galati, Romania |
| Department | Economic Sciences Faculty & DiSEDD Research Centre |
| Job | Lecturer in Informatics |
| Period | 25TH of March 2007 - 30th of September 2009 |
| Employer | "Danubius" University, 3 Bdul Galati, 800416 Galati, Romania |
| Department | Research Centre |
| Job | Research Assistant in Informatics |
| Responsibilities | <i>Studying the new trends in IT</i> <i>Analysis and maintenance of IT system</i> <i>Participation in IT research-development activities</i> <i>Implementation of the e-learning software</i> <i>Coordination-guidance given to student involved in Erasmus and Leonardo da Vinci projects</i> <i>Participation in drawing up projects within the PNCDI II</i> |
| Period | 1st of September 2002 – 24th of March 2007 |
| Employer | EUROSERV SRL |
| Department | Company |
| Job | General Manager |
| Responsibilities | <i>Project management activities (organization, planning, control) in view of making up and developing an efficient sales network</i> <i>Assurance of an active presence on the Internet network</i> |

| | |
|-------------------------|---|
| Period | 1st of September 1995 – 31st of August 2002 |
| Employer | ELIA SA |
| Department | Informatics |
| Job | System Engineer & Web Designer |
| Responsibilities | <i>The foundation of the first Internet backbone in Galati</i> <i>Research and development activities for web applications</i> <i>Study of the impact of the internet on the socio-economic development</i> |
| Period | 6th of June 1994 – 31st of August 1995 |
| Employer | Credit Bank SA |
| Department | Informatics |
| Job | Programmer |
| Responsibilities | Manage bank's software applications |
| Period | 1st of July 1991 – 6th of June 1994 |
| Employer | "Dunarea de Jos" University from Galati |
| Department | Informatics |
| Job | Network Assistant |
| Responsibilities | <i>Design, Installation and maintenance of the didactic computer networks</i> |

EDUCATION AND TRAINING

| | |
|-------------------------|---|
| Period | Since September 2013 |
| University | "Dunarea de Jos" University from Galati |
| Faculty | PhD Student |
| Period | 2006 – 2010 |
| University | "Danubius" University from Galati, Romania |
| Faculty | Faculty of Law |
| Qualification | Degree in Law |
| Period | September 1986 – June 1991 |
| University | "Dunarea de Jos" University from Galati |
| Faculty | Ship Construction and Electrical Engineering |
| Qualification | Engineer - Naval Architecture |
| Period | October 2011 |
| Training Title | Programme Management |
| Qualification | Programme Manager – COR 121013 |
| Period | May 2010 |
| Training Title | ECDL Core Certificate 4.0 |
| Qualification | European Computer Driving Licence Core – RO052199 |
| Period | November 2009 |
| Training Company | DOTIS TRAINING |
| Training Title | Project Management |
| Qualification | Project Manager – COR 241919 |

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| Period | February 2009 |
| Training Title | Quality Insurance Consulting |
| Qualification | Quality Insurance Consultant, ISO 9001:2008, ISO 19011:2003 |
| Period | May 2008 |
| Training Company | CCRP SOCIAL TRADE |
| Training Title | Train the Trainers |
| Qualification | Trainer – COR 241205 |
| Period | October 2008 |
| Training Company | AGORA WIESSEN |
| Training Title | e-learning 2.0 – the state of the art in distance learning |
| Qualification | Tutor for distance learning |
| Period | October – November 2007 |
| Training Company | The National Council for the Fight against Discrimination – autonomous state authority, under parliamentary control, in partnership with “Danubius” University of Galati - Romania |
| Training Title | Antidiscrimination mediation |
| Qualification | Antidiscrimination Mediator Diploma |
| Period | December 2007 |
| Training Company | ISCIR |
| Training Title | Installations technical evaluation and survey |
| Qualification | Expert in Installations technical evaluation and survey |
| Period | October 2006 – March 2007 |
| Training Company | CCRP SOCIAL TRADE |
| Training Title | IT NETWORK ADMINISTRATOR |
| Qualification | IT NETWORK ADMINISTRATOR – COR 213902 |

PERSONAL SKILLS AND COMPETENCES

MOTHER TONGUE Romanian

OTHER LANGUAGES

- English**
- Reading skills Very Good
 - Writing skills Very Good
 - Verbal skills Very Good
- French**
- Reading skills Excellent
 - Writing skills Very Good
 - Verbal skills Excellent

SOCIAL SKILLS AND COMPETENCES

Excellent communication skills, team building abilities and strategic management of an international team obtained during the partnership between ELIA SA (the first Internet Service Provider in Galati), Infobahn International GmbH (Germany) and Cybernet AG (Germany)

ORGANISATIONAL SKILLS AND COMPETENCES

Project management abilities and practice gained during over 5 years of collaboration with Safe Invest Holding (Austria), since September 2002, as an extraprofessional activity, managing and training over 2.000 sales persons. I also graduated ‘Safe Invest Academy’ (marketing, management, rhetoric, time management, team building, train the trainers and many others corporate trainings)

DRIVING LICENCE(S)

B category, since July 1996.